Field Clinical Development Specialist
Full-time · USA

About us:

At TRiCares, we are dedicated to providing innovative, minimally invasive treatment solutions for patients suffering from failing tricuspid valves. As a growing MedTech company based in Minneapolis, Minnesota, we are looking for a proactive and skilled Field Clinical Development Specialist to join our dynamic team and support us in our mission to improve patient care.

This is a unique opportunity to join a growing medical device company, where you will be part of a passionate and international team working towards transforming the landscape of cardiovascular treatment through innovative technology.

The Field Clinical Development Specialist will be a versatile and experienced specialist, who is dedicated to transforming treatment options and pioneering solutions for patients, while displaying an entrepreneurial passion and hands-on attitude. This position may be hired at a different level, depending on the experience of the candidate.

Responsibilities

- Educate physicians on device handling, implantation and troubleshooting techniques related to the Topaz device implants
- Coordinate one-on-one training sessions and in-service education programs in the hospital environment
- Provide medical staff with clinical instructions to support patient care
- Identify therapy adoption opportunities in collaboration with R&D and Clinical Affairs
- Collaborate with cross-functional teams to develop and execute plans for study enrolment
- Serve as the designated expert on TRiCares Topaz TTVR system by sharing your knowledge and training hospital staff
- Assist in the clinical study procedure, playing a key role in the Topaz TTVR device preparation and case support
- Provide on-site, real-time guidance during clinical implants and proactively prepare contingency plans to address unforeseen occurrences
- Provide support regarding device suitability and patient selection, prepare and attend patient screening meetings
- Document procedural case observations for regulatory requirements and ongoing continuous improvement
- Collaborate with R&D to provide feedback on device features and new device development
- Provide support including knowledge of imaging modalities such as echo, angio and CT
- Develop and maintain customer relationships and enrollment support with assigned clinical sites and establish and maintain productive relationships with PIs, Research Coordinators, Cath Lab Staff, Nursing units and administrative staff
- Point of contact with assigned study sites during patient screening and enrollment for the clinical study, providing support to collect all required screening data for review

- Coordinate and communicate with the study site to facilitate shipping and handling of study devices
- Responsible for consignment inventory tracking, expired products and returns
- Fully support the Quality Policy by building quality into all aspects of the work and by maintaining compliance to all quality requirements

Requirements:

- Experience in interventional cardiology/cardiac cath lab
- Strong knowledge in cardiovascular science and valvular heart disease processes with therapeutic Experience implantable devices or interventional/surgical clinical care

- High school diploma with a minimum of 10 years of clinical support as Field Clinical Development Specialist, Field Clinical Specialist or relevant hospital experience

  OR
- Associate degree with a minimum of 7 years of clinical support as Field Clinical Development Specialist, Field Clinical Specialist or relevant hospital experience

  OR
- Bachelor's degree with a minimum of 5 years of clinical support as Field Clinical Development Specialist, Field Clinical Specialist or relevant hospital experience

  OR
- Advanced medical degree with a minimum of 3 years of clinical support as Field Clinical Development Specialist, Field Clinical Specialist or relevant hospital experience

  OR
- Formal education and clinical experience in one or more of the following specialties: Nursing (RN/BSN/MSN), Physician Assistant (PA-C), CV Sonography (RDCS/RDS), Cardiovascular Technician (RCIS/CVT/RTR)

- A willingness to travel, as we expect 50-60% travel time in this role
- Excellent interpersonal, written, and verbal communication skills in English; other languages are an advantage
- Proficient in MS Office applications: Excel, PowerPoint and Word

Additional qualifications

- ≥2 years' Structural Heart Valve industry experience as Field Clinical Development Specialist or Clinical Field Specialist
- Interventional, echo-navigation imaging expertise specifically with 2D/3D TEE
- MPR (multiplanar reconstruction) experience and CT-imaging experience
- Cardiac surgery experience
- Clinical engineering experience from industry-related positions that support clinical development and clinical case support
- Experience in presenting and teaching clinical and medical information

- Experience in Good Clinical Practice (GCP) and regulatory compliance guidelines for clinical trials

Work environment

- Ability to work in Cath Labs or Hybrid OR with radiation exposure
- Ability to lift/carry 20 pounds and sit/stand/walk 6–8 hours a day
- Willingness to work outside of a typical Monday through Friday, 8 am to 5 pm work schedule
- Ability to travel extensively by car, train and airplane – must have a valid driver's license
- Ability to travel with overnight stays up to 75% of the time (geography may vary, including overseas travel)
- Comfortable with clinical environments and must be able to wear all required personal protective equipment (PPE)
- Potential exposure to bloodborne pathogens and infectious diseases

What We Offer:

- A dynamic and forward-thinking work environment, shaping the future of transcatheter heart valve therapy
- The opportunity to work in a truly international team, with talented and driven colleagues from around the globe
- A strong company culture rooted in collaboration, innovation, and purpose
- Excellent opportunities for personal and professional development in a fast-growing MedTech company
- A competitive compensation and benefits package tailored to your experience and contribution
- Regular team events and offsites to connect, celebrate successes, and foster team spirit
- An inclusive and respectful workplace where diversity is not only welcomed but valued

Ready to make a difference?

We look forward to receiving your application. Join us on our journey to transform patient care – one heartbeat at a time.

Apply now at: HR@tricares.de.