

Clinical Application Specialist (CAS) – Structural Heart Valve Interventions – Europe

About us:

TRiCares is a medical device start-up company, devoted to developing a catheter-based valve replacement system for the minimally invasive treatment of tricuspid valve regurgitation. Founded in 2013, headquartered in Paris with a subsidiary in Munich where its operations are located. TRiCares is developing an innovative transcatheter-based tricuspid valve replacement system, addressing an unmet need for better treatment. Join a multinational team of innovators who bring their unique backgrounds and their individual working experiences to work every day. In order to support clinical trials in Europe, TRiCares will strengthen its organization by recruiting a Clinical Application Specialist – Structural Heart Valve Interventions. The company is supported by strong medical and clinical advisors recognizing the uniqueness of TRiCares' technology and product. TRiCares is venture capital-financed by a group of strong international investors.

TRiCares is committed to complying with the requirements and guidance of government authorities and to protecting patients and the healthcare providers who are treating them around the world. As such, all Healthcare Interacting positions require COVID-19 vaccination, which includes anyone who directly interfaces with patients and those who interact with healthcare providers as part of their role. If hired, as a condition of employment, it will be required to submit proof that the applicant is fully vaccinated for COVID-19.

Position

The CAS is reporting to the Vice President Medical & Regulatory Affairs, will be a versatile and experienced specialist, who is dedicated to transforming treatment options and pioneering solutions for patients, while displaying an entrepreneurial passion and hands-on attitude. This position may be hired at a different level, depending on the experience of the candidate. This position may require travel in excess of 50%.

Responsibilities

- Educate physicians on device handling, implantation and troubleshooting techniques related to the Topaz device implants
- Coordinate one-on-one training sessions and in-service education programs in the hospital environment
- Provide medical staff with clinical instructions to support patient care
- Identify therapy adoption opportunities in collaboration with R&D and Clinical Affairs
- Collaborate with cross-functional teams to develop and execute plans for study enrolment
- Serve as the designated expert on TRiCares Topaz TTVR system by sharing your knowledge and training hospital staff
- Assist in the clinical study procedure, playing a key role in the Topaz TTVR device preparation and case support

- Provide on-site, real-time guidance during clinical implants and proactively prepare contingency plans to address unforeseen occurrences
- Provide support regarding device suitability and patient selection, prepare and attend patient screening meetings
- Document procedural case observations for regulatory requirements and ongoing continuous improvement
- Collaborate with R&D to provide feedback on device features and new device development
- Provide support including knowledge of imaging modalities such as echo, angio and CT
- Develop and maintain customer relationships and enrollment support with assigned clinical sites and establish and maintain productive relationships with PIs, Research Coordinators, Cath Lab Staff, Nursing units and administrative staff
- Point of contact with assigned study sites during patient screening and enrollment for the clinical study, providing support to collect all required screening data for review
- Coordinate and communicate with the study site to facilitate shipping and handling of study devices
- Responsible for consignment inventory tracking, expired products and returns
- Fully support the Quality Policy by building quality into all aspects of the work and by maintaining compliance to all quality requirements

Requirements:

- Experience in interventional cardiology/cardiac cath lab
- Strong knowledge in cardiovascular science and valvular heart disease processes with therapeutic Experience implantable devices or interventional/surgical clinical care
- High school diploma with a minimum of 10 years of clinical support as Clinical Application Specialist, Field Clinical Specialist or relevant hospital experience
OR
- Associate degree with a minimum of 7 years of clinical support as Clinical Application Specialist, Field Clinical Specialist or relevant hospital experience
OR
- Bachelor's degree with a minimum of 5 years of clinical support as Clinical Application Specialist, Field Clinical Specialist or relevant hospital experience
OR
- Advanced medical degree with a minimum of 3 years of clinical support as Clinical Application Specialist, Field Clinical Specialist or relevant hospital experience
OR
- Formal education and clinical experience in one or more of the following specialties: Nursing (RN/BSN/MSN), Physician Assistant (PA-C), CV Sonography (RDCS/RDS), Cardiovascular Technician (RCIS/CVT/RTR)
- A willingness to travel, as we expect 50-60% travel time in this role

- Excellent interpersonal, written, and verbal communication skills in English; other languages are an advantage
- Proficient in MS Office applications: Excel, PowerPoint and Word

Additional qualifications

- ≥ 2 years' Structural Heart Valve industry experience as Clinical Application Specialist or Clinical Field Specialist
- Interventional, echo-navigation imaging expertise specifically with 2D/3D TEE
- MPR (multiplanar reconstruction) experience and CT-imaging experience
- Cardiac surgery experience
- Clinical engineering experience from industry-related positions that support clinical development and clinical case support
- Experience in presenting and teaching clinical and medical information
- Experience in Good Clinical Practice (GCP) and regulatory compliance guidelines for clinical trials

Work environment

- Ability to work in Cath Labs or Hybrid OR with radiation exposure
- Ability to lift/carry 20 pounds and sit/stand/walk 6–8 hours a day
- Willingness to work outside of a typical Monday through Friday, 8 am to 5 pm work schedule
- Ability to travel extensively by car, train and airplane – must have a valid driver's license
- Ability to travel with overnight stays up to 75% of the time (geography may vary, including overseas travel)
- Comfortable with clinical environments and must be able to wear all required personal protective equipment (PPE)
- Exposure to bloodborne pathogens and infectious diseases may apply

Ready to make a difference?

We look forward to receiving your application. Join us on our journey to transform patient care – one heartbeat at a time.

Apply now at: HR@tricares.de.